

From: Barnstable Farm and Pet <bfarmandpet@gmail.com>
Sent: Tuesday, January 21, 2020 11:07 AM
To: Kristen Clothier <kristen.clothier@capecodcommission.org>
Subject: Tractor Supply in Hyannis

Kristen,

My business is Barnstable Farm & Pet located at 48 Lombard Ave, West Barnstable, MA 02668. For years, I worked my tail off to achieve what we call the "American Dream". Im a 28 year old female who saved to buy a business I thought i'd never own and grow it to its maximum achievements. We have a wonderful store offering pets and livestock owners their needs, and am always willing to add on or order in what we don't. I train my staff hard to know their product and to know what best fits the customers needs as well as help educate them. Barely a year into my new venture, their is plans to put a Tractor Supply not even 6 miles from my location, in which if this Tractor Supply goes in, it'll most likely hurt my business if not close it down the road like big box stores do to "Mom and Pop" businesses. Businesses like Country Garden, Agway and myself pride ourselves on promoting the best for customers and their fluffy best friends. Tractor Supply does nothing to train their employees correctly, in fact, most of the time if you go into the Wareham location, you will get a clerk who cares more about collecting your money than directing you to the correct food, and sure enough if they don't know the products they have, I doubt they know much about the hardware and tools offered in the other sections. I grew up into the local horse community and have a big heart for it. That hands down, was one of my biggest reasons for purchasing this business was so I could help the community that shaped me, which is what Cape Cod is about, not big box store. I really hope you will reconsidered adding this store and how huge of an impact it will have on the businesses that already offer what Tractor Supply does with no real class at doing it,. Also for us that are owner/operators that cannot continue to make these Cape Cod Commission meetings where the time is during our business hours at 3pm is a bit disheartening.

Lisa Wilson

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