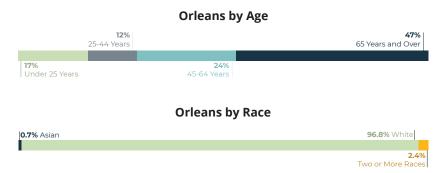
Key Demographic and Economic Information

POPULATION HOUSEHOLDS HOUSEHOLD **HOUSING MEDIAN HOME** MEDIAN HOUSEHOLD **RESIDENTIAL UNITS** SALES PRICE (2023) SI7F INCOME (2023) PROPERTY TAX RATE 2.08 5,749 6,342 3,002 \$900,000 \$98,798 **\$6.41** (FY24)

The Town of Orleans has an estimated year-round population of just over 6,300 residents. It is bordered by Eastham on the north, Pleasant Bay and Harwich on the south, Brewster and Cape Cod Bay on the west, and the Atlantic Ocean on the east. About 46% of homes in the town are seasonal, which is higher than the region as a whole (34%). The Town of Orleans includes one Community Activity Center within its boundaries. It is one of the oldest towns in the region, with a median age of 63.9 years; nearly 9 years older than the region's median age of 55.1.

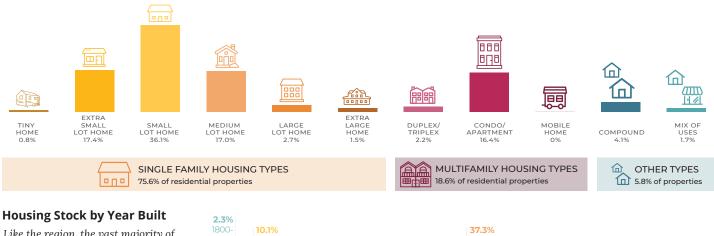


(American Community Survey (ACS) 2023 5-year Estimates; Cape Cod and Islands Association of Realtors;

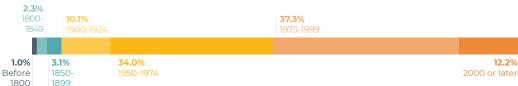
Massachusetts Department of Revenue)

Current Housing Stock

The Cape Cod Commission conducted a housing typology study using local assessors' data and state class property codes. The graph below shows the distribution of various types of residences using this data, which differs slightly from American Community Survey counts. In Orleans, about 76% of residential properties are single family homes; 19% are multifamily properties. Less than 6% are other types of properties. Other properties may be a single home or may be multifamily homes such as compounds, which may include multiple houses on one parcel occupied by different households or a single family home with a guest house. Mix of uses are properties that have at least one residence on them but also have some sort of other use such as agricultural or commercial. For more information on the housing typology and categories visit: cccom.link/ht



Like the region, the vast majority of housing units in the town were built between 1950 and 1999. Less than 13% of Orleans housing stock was built in the 2000s.



(Assessors' data and CCC housing typology analysis)

Owners and Renters

There are slightly over 3,000 year-round occupied housing units in Orleans; of these, 78% are owner-occupied and 22% are renter-occupied. (ACS 2023 5-year Estimates)

78% OWN 22% RENT

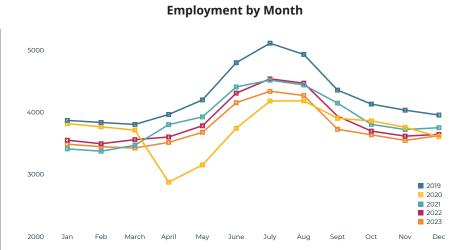
Seasonality

Close to 50% of all housing units in Orleans are used for seasonal, recreational, or occasional use. (ACS 2023 5-year Estimates)

41% OWN	11% RENT	46% SEASONAL
		2% VACANT, OTHER

Wages, Employment, and Housing Affordability

Households per Income Bracket Less than 3% \$10,000 \$10,000 to 10% \$24,999 \$25,000 to 16% \$49,999 \$50,000 to \$74,999 \$75,000 to \$99,999 \$100,000 to \$149,999 \$150,000 to \$200,000 18% or more 20%



Like much of the region, employment in Orleans is highly seasonal. In 2019 employment peaked in July at 35% more than the low in March. Due to the pandemic, 2020 patterns were significantly different, but in 2021 started to return to pre-pandemic levels and trends which continued through 2022 and into 2023. (MA Labor Market Information, ES-202 data)

Housing Affordability



In 2022 the median price for a home for sale in Orleans was \$840,000. In 2023, prices increased to a median home sales price of \$900,000, a 7% increase. Average wages in the town's largest industries by employment fall well below what is needed to affordably purchase a home at median sales prices (affordably purchase means a household spends 30% or less on housing costs). While the median gross rent, according to the American Community Survey, is more affordable, availability of year-round rental housing is very limited.

(Annual income refers to a household's income from all sources, while annual wage refers to an individual's earnings from employment. Data: Cape Cod and Islands Association of Realtors; 2023 ACS 5-Yr Estimates; MA Department of Economic Research, ES-202 data)

Affordable Housing Units

The Massachusetts Subsidized Housing Inventory is used to measure a community's stock of low- or moderate-income housing for the purposes of M.G.L. Chapter 40B, the Comprehensive Permit Law, which encourages communities to have 10% of their housing stock be affordable for low- to moderate-income households. While housing developed under Chapter 40B is eligible for inclusion on the inventory, other types of housing also qualify to count toward a community's affordable housing stock.





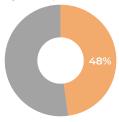
9.3% of housing units (Numbers are from EOHLC as of January 7, 2025 and subject to change)

Housing Cost Burdened

A household is considered cost burdened when housing costs exceed more than 30% of monthly income. (ACS 2023 5-year Estimates)



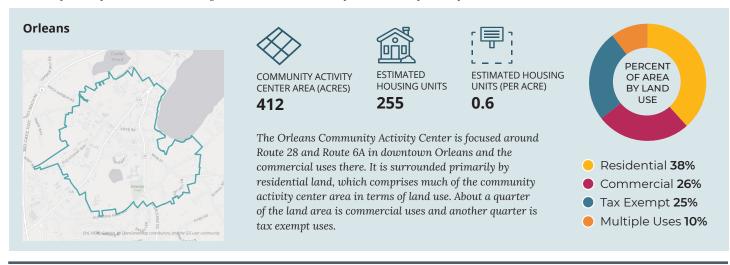
... of <u>owner</u> households in Orleans spend 30% or more of income on housing costs



...of <u>renter</u> households in Orleans spend 30% or more of income on housing costs

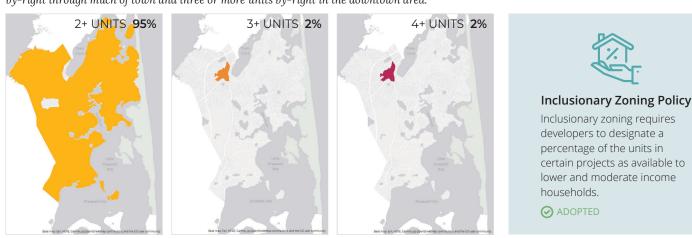
Community Activity Centers

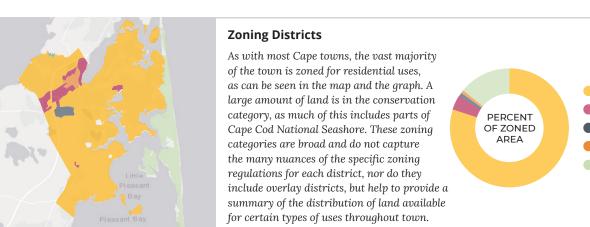
Community Activity Centers are areas with a concentration of business activity, community activity, and a compact built environment that may be suitable for additional housing and a mix of uses at a scale that fits in with the community's character. The vision for these areas is to accommodate these uses in a walkable, vibrant area, preserve historic buildings, and to provide diverse services, shopping, recreation, civic spaces, housing, and job opportunities, with adequate infrastructure and pedestrian amenities to support development. The Cape Cod Commission identified seventeen Community Activity Centers across the region. Orleans has one identified Community Activity Center.



Zoning

The amount of land zoned to allow multifamily housing developments varies by town, but generally follows a similar pattern as the region: most Cape towns prohibit or require special permit authorization for multi-family housing development and limit it to a small portion of town, while allowing for detached, single-family homes by-right throughout the community. The following maps are the result of a town-by-town analysis of upland land zoned to allow multifamily housing developments by-right (not including accessory dwelling units). Orleans allows two or more units by-right through much of town and three or more units by-right in the downtown area.





Residential 80%

Commercial 4%

Conservation 14%

Industrial 1%

Mixed Use 1%